

Date Issued: 2026 Expiry: 2027
 Reference: SN/786566/KZ
 To: Buyers & Buyer's Representatives.
Buyers Requirements: LOI / TSA

The Pipeline TakeOver (PTO) delivery encompasses the following locations within China: **Horgos, Urumqi, Lunnan, Xian, Shanghai, Nanchang, and Guangzhou.**

SOFT CORPORATE OFFER

We, **LLP", A MANDATE COMPANY** on behalf of our end seller, do hereby confirm with full legal and corporate responsibility and under the penalty of perjury and regulations of the International Chamber of Commerce (ICC) that we are willing and ready to deliver the below listed commodities for immediate Spot and Contract sales.

INCOTERMS:

FOB (TANK TO TANK) - Houston, Rotterdam, Fujairah, Hamburg & Jurong (New & Existing Buyers)
FOB (TANK TO VESSEL) or (VESSEL TO VESSEL) - For Existing Buyers Only.
Pipeline TakeOver (PTO) Horgos - (For New & Existing Buyers)
CIF (Vessel to Destination) - (For Existing Buyers Only)
CARGO TITLE TAKE OVER (TTO) - (For Existing Buyers Only)

PRODUCT, PRICE, & INCOTERM AVAILABILITY STATUS

COMMODITY	JET FUEL (JET A1)	VIRGIN FUEL OIL D6
Min Quantity	1,000,000 Barrels Monthly	100,000,000 Gallons Monthly
Max Quantity	3,000,000 Barrels Monthly	200,000,000 Gallons Monthly
Price FOB	FOB: USD 69 /USD 65	FOB: USD 0.80 /USD 0.78
Price CIF	CIF: USD 73 / USD 69	CIF: USD 0.82 /USD 0.80
Price TTO	TTO: USD 73 / USD 69	TTO: USD 0.82 /USD 0.80
Price PTO	PTO: N/A	PTO: N/A
Commission	USD 2 (Seller's side Open) / USD 2 (Buyer's side Open)	USD 0.01 (Seller's side Open) / USD 0.01 (Buyer's side Open)
Origin	Turkmenistan	Turkmenistan

COMMODITY	EURO 4, EURO 5, EN590	ESPO CRUDE OIL
Min Quantity	100,000 Metric Tons Monthly	1,000,000 Barrels Monthly
Max Quantity	500,000 Metric Tons Monthly	3,000,000 Barrels Monthly
Price FOB	USD 490 /USD 470	FOB: USD 52 /USD 48
Price CIF	CIF: USD 510 / USD 490	CIF: USD 56 / USD 52
Price TTO	TTO: N/A	TTO: USD 56 / USD 52
Price PTO	USD 470 / USD 450	PTO: USD 55 / USD 51
Destination:	Horgos (Khorgos)	Destination: Dushanzi, Xinjiang
Commission	USD 10 (Seller's side Open) / USD 10 (Buyer's side Open)	USD 2 (Seller's side Open) / USD 2 (Buyer's side Open)
Origin	Turkmenistan	Turkmenistan

COMMODITY	LIQUEFIED NATURAL GAS	LIQUEFIED PETROLEUM GAS
Min Quantity	50,000 Metric Tons Monthly	50,000 Metric Tons Monthly
Max Quantity	500,000 Metric Tons Monthly	500,000 Metric Tons Monthly
Price FOB	FOB: USD 380 /USD 370	FOB: USD 310 /USD 300
Price CIF	CIF: USD 390 / USD 380	CIF: USD 320 /USD 310
Price TTO	TTO: N/A	TTO: N/A
Price PTO	USD 310/ USD 300 (China)	PTO: N/A
Destination:	Horgos (Khorgos)	
Commission	USD 5 (Open) / USD 5 (Open)	USD 5 (Open) / USD 5 (Open)

Origin	Turkmenistan	Turkmenistan
COMMODITY	MAZUT	LIGHT CYCLE OIL
Min Quantity	50,000 Metric Tons Monthly	50,000 Metric Tons Monthly
Max Quantity	500,000 Metric Tons Monthly	500,000 Metric Tons Monthly
Price FOB	FOB: USD 320 /USD 310	FOB: USD 300 /USD 290
Price CIF	CIF: USD 330 / USD 320	CIF: USD 310 /USD 300
Price TTO	TTO: N/A	TTO: N/A
Price PTO	PTO: N/A	PTO: N/A
Commission	USD 5 (Seller's side Open)/ USD 5 (Buyer's side Open)	USD 5 (Seller's side Open)/ USD 5 (Buyer's side Open)
Origin	Turkmenistan	Turkmenistan

FOB TRANSACTION PROCEDURES

A. FOB TRANSACTION PROCEDURES (TANK TO TANK) Buyers Requirements: LOI / TSA

- 1) Buyer issues:
 - ICPO
 - Tank Storage Agreement (TSA)
 - Buyer passport.
- 2) Seller issues Commercial Invoice, Buyer signs and returns back to Seller for countersigning.
- 3) After complete verification of the Tank Storage Agreement (TSA) by the seller company, Buyer contacts their tank farm to arrange invoice for seller to pay for 3 storage days to Buyer's tank Storage Company to confirm Seller's readiness towards the transaction.
- 4) Upon receipt of payment for 3 storage days by the Buyer's tank Storage Company, the Buyer makes payment for an additional 3 storage days to complete the 6-day TSR. The Seller and Buyer representatives signs the NCNDA/IMFPA.
- 5) Seller transfers product allocation to buyer and releases the following documents to Buyer:
 - Product Passport.
 - Certificate of Origin.
 - Authority to Sell and Collect.
 - Injection schedule along with the NOR (Notice of readiness) to commence the injection of the product in buyer's tanks and Injection commences as per agreed SPOT Lift Quantity.
- 6) Upon Completion of Injection; Seller releases the following documents to Buyer:
 - Injection Report.
 - Recent SGS Quality Survey
 - Unconditional Dip Test Authorization.
- 7) Buyer proceeds with inspection of product with SGS agent in his own tanks. Upon Buyer's successful Q&Q dip test on the product, Buyer makes the payment for the Total Value of the product injected into the Tanks by TT/MT103.
- 8) Seller releases to Buyer the product Title Ownership documents and Buyer lifts the product with his vessel Tanker.

9) Seller pays intermediaries as per NCNDA/IMFPA.

B. FOB TRANSACTION PROCEDURES (TANK TO TANK)

Buyers Requirements: LOI / TSA

1) Buyer issues:

- ICPO
- Tank Storage Agreement (TSA)
- Buyer passport.

2) Seller issues Commercial Invoice, Buyer signs and returns back to Seller for countersigning.

3) Seller releases Inspection Approval Letter to Buyer to be signed by the Buyer and the Buyer's Tank Farm. All parties' signs NCNDA

4) Upon receipt of the signed Inspection Approval Letter from Buyer's Tank Farm, Seller issues the below documents to buyer:

- Quantity and Quality Certificate (SGS) 48hrs fresh
- Tank Storage Receipt (TSR).
- Certificate of Origin
- Product Passport (Dip Test Result).
- Statement of Product Availability.
- Refinery Commitment to Supply.
- Authorization to Sell/Collect (ATSC).
- Injection Report
- Unconditional Dip Test Authorization (DTA)

5) Upon successful verification of documents by the Buyer, Seller & Buyer's representative and the SGS Team meets at seller tank storage for dip test on the product and presentation of the hard copy Proof of Product documents to buyer representatives face to face.

6) Upon confirmation of product Q&Q, Seller seals the tanks in buyer's name for 10 days, Buyer pay for product by MT103/ TT and Seller immediately begins injection into buyers' tank storage.

7) Seller pays all intermediaries according to the signed NCNDA/IMFPA for monthly deliveries.

C. FOB TRANSACTION PROCEDURES (TANK TO TANK)

Buyers Requirements: LOI / TSA

1) Buyer issues:

- ICPO
- Tank Storage Agreement (TSA)
- Buyer passport.

2) Seller issues Commercial Invoice, Buyer signs and returns back to Seller for countersigning.

3) Seller issues Non-Disclosure Agreement for signatory by the buyer, buyer's tank farm and Seller. Seller present product Injection Report and SGS report (quality and quantity) to Buyer's tank farm, upon verification of Injection Report & SGS report by Buyer tank farm, Buyer contacts their tank farm to secure their storage space.

Product Origin: Turkmenistan

- 4) Seller issues Injection Programming Agreement (IPA) to the buyer to be signed by the Buyer and Buyers tank farm company
- 5) Seller transfers product allocation to buyer and releases the following documents to buyer:
 - Product Passport
 - Certificate of Origin.
 - Authorization to Sell/Collect (ATSC).
 - Unconditional Dip Test Authorization (UDTA)
 - Injection schedule along with the NOR (Notice of readiness) to commence the injection of the product in buyers' tank and injection commences as per agreed SPOT Lift Quantity.
- 6) Buyer conducts dip test on product and the Seller commences injection into the Buyer's tank storage space. Seller releases the following documents to Buyer:
 - Injection Report.
 - Recent SGS Quality Survey
- 7) Buyer proceeds with inspection of product with SGS agent in his own tanks. Upon Buyers Successful Q&Q dip test on the product in his own tanks, Buyer makes the payment for the total value of the product injected into the tanks by TT/MT103.
- 8) Seller releases to the Buyer the product Title Ownership documents and Seller pays all intermediaries according to the signed NCNDA/IMFPA.

CARGO TITLE TAKE OVER (TTO)

- 1) Buyer issues the following documents.
 - ICPO with seller working commercial procedure
 - Buyer's passport copy
 - Buyer's company registration certificate.
- 2) Seller issues Original MOU (Memorandum of Understanding) for Cargo Title Takeover to buyer referenced to first/ trial shipment.
- 3) Buyer countersigns MOU and returns it to seller accompanied with letter of declaration to perform according to agreed terms and NCNDA/ IMFPA (filled by all groups) with agreed commission structures.
- 4) Upon receiving satisfactory countersigned MOU and declaration letter, seller submits to buyer the undermentioned POP documents:
 - Bill Of Lading
 - Q88 Of Loaded Vessel
 - Ullage Report
 - Cargo Manifest
 - Cargo Takeover Invoice of USD 350,000 (Deposit Through Seller's Fiduciary company).
- 5) Upon verification of the above-mentioned POP documents, Seller shall issue a Commitment letter to the buyer guaranteeing refund of deposit in case seller fails to deliver the product. Buyer deposits a deductible of USD 350,000 (derived from shipment value) by TT-wire to seller's shipping agent (in China via RMB) guaranteeing title cargo takeover.

- 6) Upon seller's shipping agent receipt of the title cargo takeover payment, seller transfers the title to the potential buyer company's name and also re-issues all other outstanding legal project documents to the buyer accompanied with vessel captain's contacting number for unloading port arrangements.
- 7) Cargo-ship (Vessel) arrives at the discharge port and buyer carry out the CIQ/SGS inspection, upon successful product's qualitative and qualitative analysis, buyer makes the remaining payment by MT103 T/T for the full product to the seller under deduction to paid take over deposit.
- 8) Upon satisfactory to closed shipment terms and payments, seller offers long term supply contract to buyer, followed by seller's bank sending a contractual non-operative 2% PB (in Ruble/ RMB/ Yuan/ Euro) to Buyer's Bank.
- 9) Buyer's bank issues DLC (MT700), SBLC or CIPS system payment guarantee (in Ruble/ RMB/ Yuan/ Euro) to seller's bank covering contractual product's payment on each approved consecutive shipment at buyer's destination, which shall be paid by TT- wire transfer to seller's bank.

CIF TRANSACTION PROCEDURES.

- 1) Buyer issues the following documents.
 - ICPO with seller working commercial procedure
 - Buyer's passport copy
 - Buyer's company registration certificate.
- 2). Seller issues sales purchase agreement (SPA) to Buyer, Buyer reviews, amends (if necessary), signs and return the sales purchase agreement (SPA) to seller for countersigning along with customer information sheet (CIS) showing the exact bank issuing the banking instrument Irrevocable Standby Letter of Credit (SBLC) MT760 or Bank Guarantee (BG) MT760.
- 3). Seller gives Partial proof of products (PPOP) documents to buyer.
 - Commitment to Supply
 - Product quality passport (Analysis test Report)
 - Statement of availability of product
 - Commercial invoice for the first month shipment value
- 4). Within 5 banking days, Buyer's bank sends Irrevocable Standby Letter of Credit (SBLC) MT760 or Bank Guarantee (BG) MT760 according to seller's fiduciary bank verbiage to Seller's nominated fiduciary bank account for first shipment.

Note: Should the buyer fail to issue the payment instrument within 5 banking days, the buyer will make a security guarantee deposit of 350,000 of the Total shipment value by TT/MT013 wire transfer for security guarantee to enable the seller to charter a vessel and commence shipment, and this payment will be deducted from the total cost of the product after inspection at the discharge port.

- 5). Upon confirmation of buyer's Irrevocable Standby Letter of Credit (SBLC) MT760 or Bank Guarantee (BG) MT760 or Security Guarantee Deposit of USD 350,000 via T/T Wire to seller's

fiduciary bank, Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with the 2%Performance Bond (PB).

- Charter party Agreement to transport the product to discharge port.
- Allocation Title Ownership Certificate.
- Contract to transport the product to the loading port.
- Tank Storage Receipt.
- Product Allocation Export Permit.
- Vessel Questionnaire 88.
- Port Storage Agreement.
- Bill of Lading.
- SGS Quality and Quantity Certificate.

6). The SGS product inspection charges will be borne by the Seller at the loading port. The seller invites the buyer for visitation to witness the final inspection and TTM for negotiation of future transactions (Optional for the Buyer). The Seller signs the NCNDA/IMFPA between all intermediaries involved, with the notarized copy sent to the Seller's bank.

7). Loading and Shipment of the product commence as per schedule. Upon the vessel's arrival and finalization of SGS at the destination port, the Buyer releases payment via swift fund transfer within 5 banking days to the Seller for the total shipment value after the discharge of the product at the destination port and receipt of the entire relevant shipping and export documents. The Seller, within 48 hours, pays the intermediaries involved according to the signed and notarized NCNDA/IMFPA.

CIF TRANSACTION PROCEDURES **(Pipeline Take Over)**

1. Buyer issues the following documents.

- ICPO with seller working commercial procedure
- Buyer's company registration certificate.
- Buyer's passport copy

2. Seller issues sales purchase agreement (SPA) to Buyer, Buyer reviews, amends (if necessary), signs and return the sales purchase agreement (SPA) to seller for countersigning along with customer information sheet (CIS).

3. Seller gives Partial proof of products (PPOP) documents to buyer.

- Pipeline Shipment Bill of Lading (Trackable) showing present location of product.
- Product Quality and Quantity report issued by the Pipeline Company to affirm reception of product quality/quantity at the Pipeline facility.
- Product Quality and Quantity Analysis report issued from the Refinery Laboratory.
- Commitment to Supply and Statement of availability of product
- Commercial invoice of 5% commitment guarantee (USD, RMB, HK Dollar payment options available)

4. Within 5 banking days, Buyer pays invoice of 5% security guarantee to seller via TT/MT03 wire transfer.

5. The seller sends instructions to the pipeline company to continue with the commencement of the transportation of the product. Upon commencement of product transportation, the seller's bank sends the below full POP documents to the buyer's bank.

- Allocation Title Ownership Certificate.

Product Origin: Turkmenistan

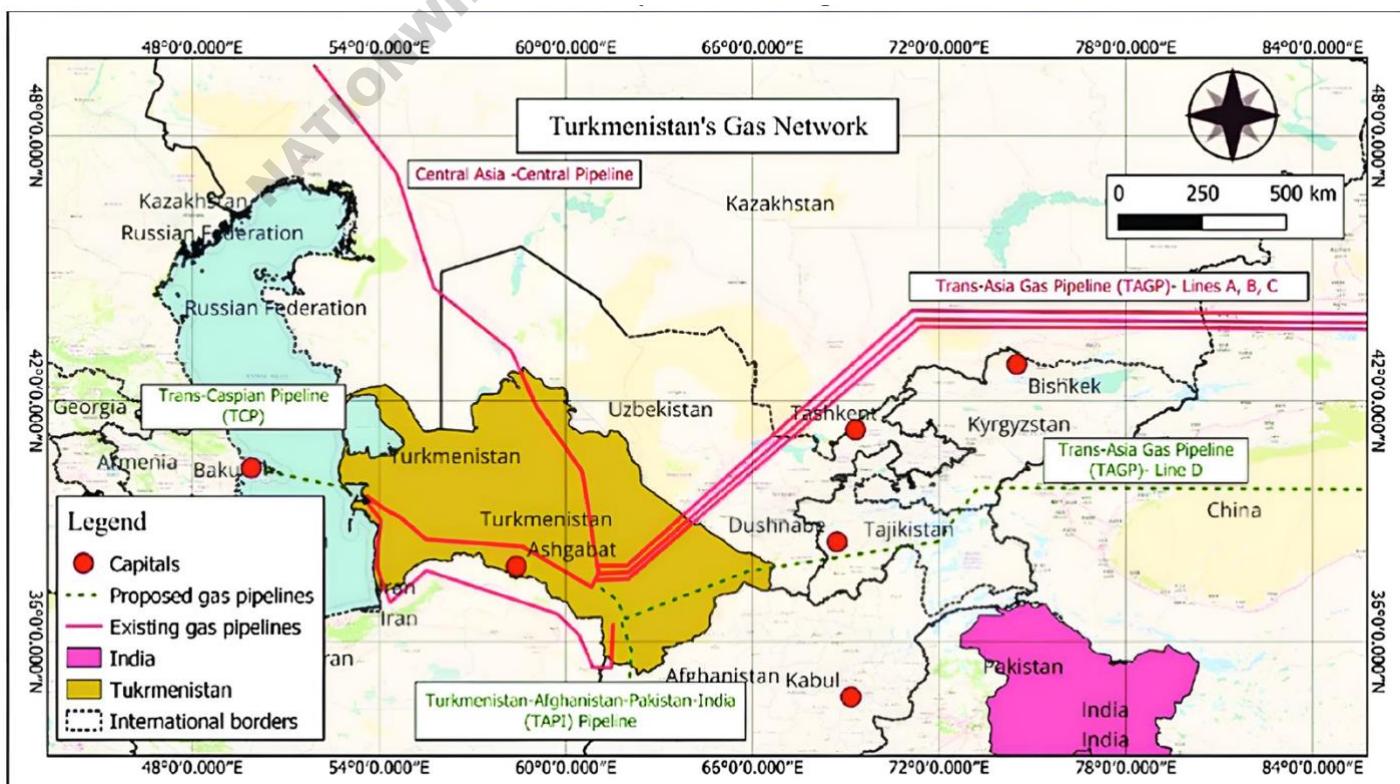
- Contract to transport the product to the loading port.
- Tank Storage Receipt
- Product Allocation Export Permit.
- Bill of Lading.
- Pipeline Shipment Bill of Lading (Trackable)
- Product Quality and Quantity report issued by the Pipeline Company
- Chamber of International Commerce Kazakhstan in Buyer's Company Name
- Commitment to Supply and Statement of availability of product
- SGS Quality and Quantity Certificate of product inside the Pipeline. (Borne by Seller)

6. The Seller signs the NCNDA/IMFPA between all intermediaries involved, with the notarized copy sent to the Seller's bank and Buyer's Bank.

7. Upon arrival of the product at the Chinese port, Buyer conducts CIQ at the destination port and the Buyer makes payment via swift fund transfer within 5 banking days to the Seller for the total shipment value after the discharge of the product. The Seller, within 48 hours, pays the intermediaries involved according to the signed and notarized NCNDA/IMFPA.

ROUTE AND CONNECTION MAP

- Lines A and B are exclusively dedicated to importing gas from Turkmenistan.
- Line C is supplied with natural gas from Turkmenistan, Uzbekistan, and Kazakhstan.



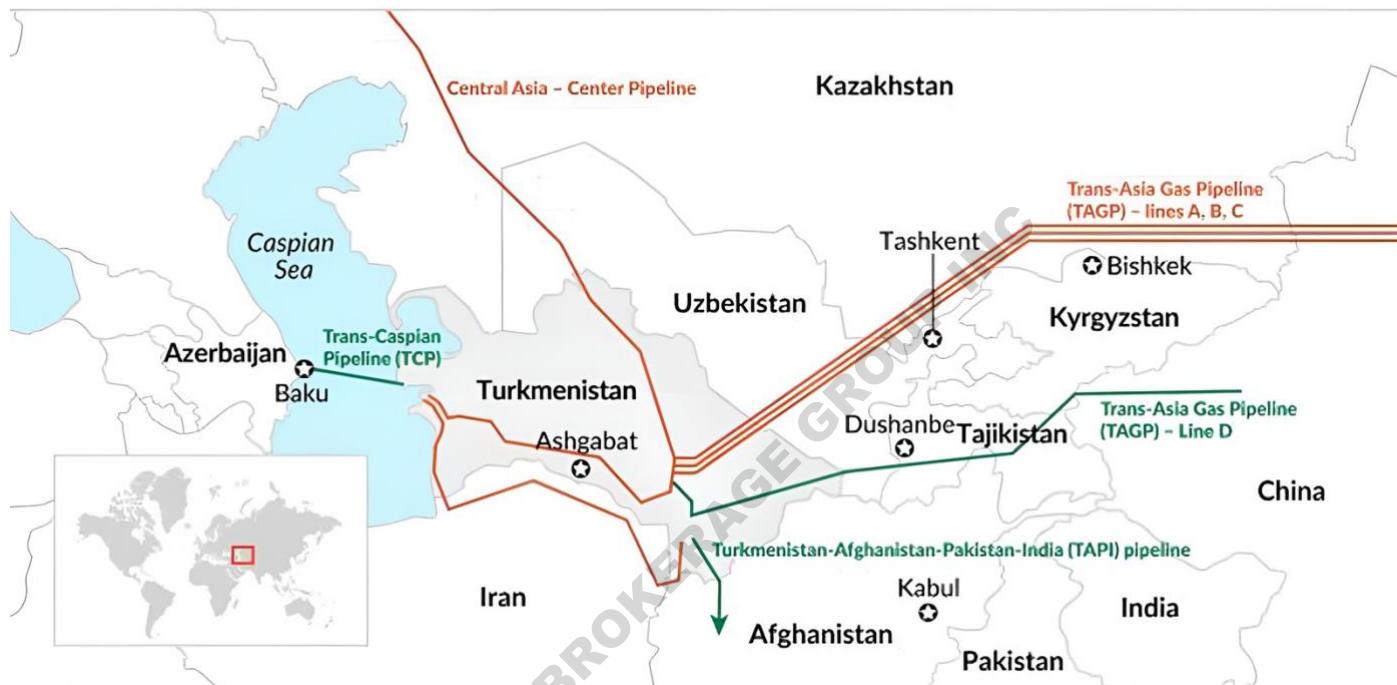
Product Origin: Turkmenistan



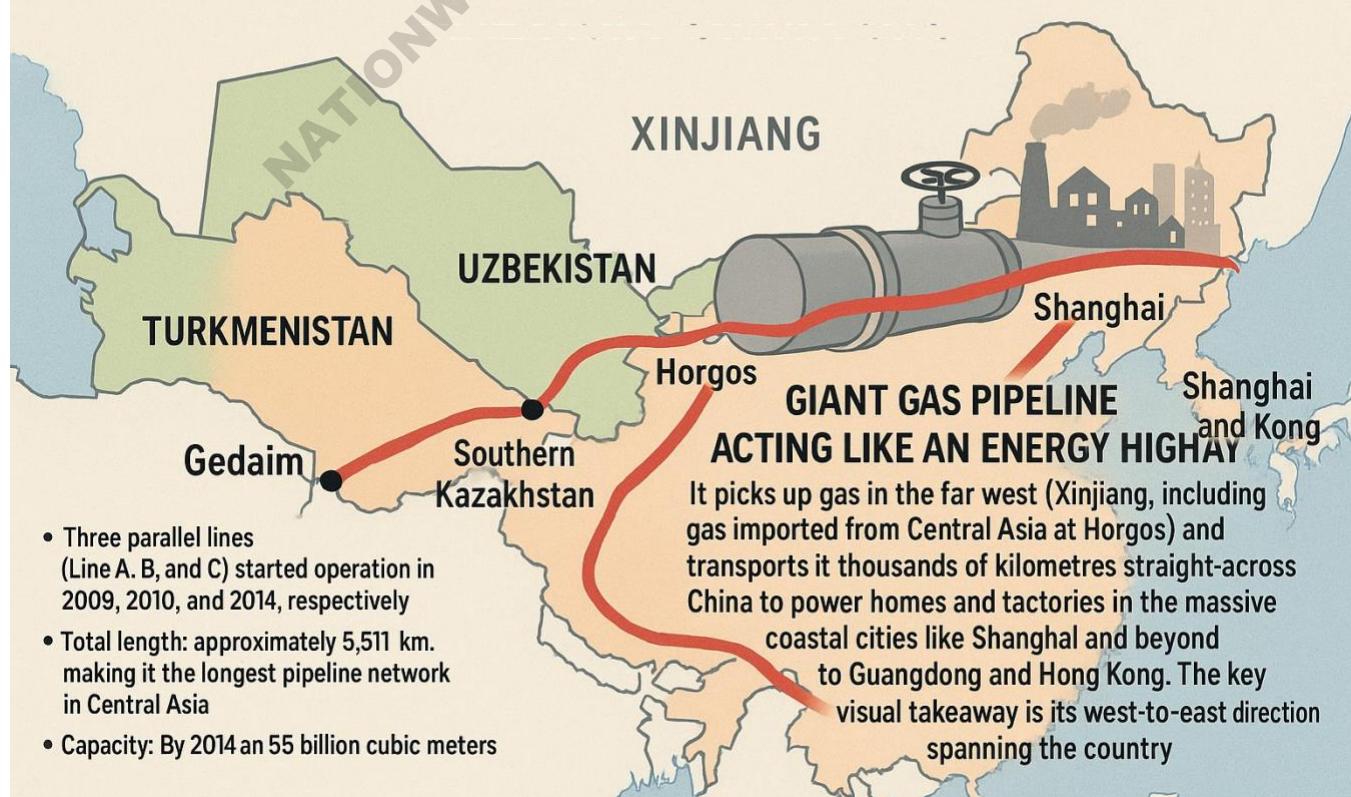
PRODUCT
ORIGINALLY
REFINED IN
TURKMENISTAN

Turkmenistan's gas network

— Existing gas pipelines — Proposed gas pipelines



ROUTE AND CONNECTION



Product Origin: Turkmenistan

